27 SALAMANCA PLACE, HOBART, TAS., 7000 G.P.O. BOX 141 B, HOBART, TAS., 7001. TELEPHONE: (002) 23 8522 FAX: (002) 23 8168

17 May 1994

Mr Grote Reber Michael Street BOTHWELL TAS 7030

Dear Sir,

We are GHT Freight Services, 27 Salamanca Place, Hobart, Tas, 7000 and have copied in on your letter of 26 April 1994.

We are freight consolidators who pack our own FAK (Freight Any Kind) containers in Melbourne and forward to international destinations as LCL (Lesser than Container Load) consignments.

Whilst we do not handle export packaging ourselves we can arrange for professional people to undertake this task if required.

For shipment to Green Bank, West Virginia, USA we could arrange for consolidation to Charleston.

Details as follows:

- (a) Rate ex Hobart Depot to Charleston Depot A\$345.00 / m3 or 1000 / kg
- (b) Frequency of Sailings
 Shipment ex Melbourne every 10 days with cut off in Melbourne 7 days prior to arrival of vessel.
- (c) Class B Insurance 2% of CIF value + 10% can be arranged if required.

We thank you for the opportunity to present this brief proposal and ask that should you require further information that you contact the writer.

Yours faithfully

Graeme L. Gore